





Logistics Manager & IT Buyer

The solution is for a leading supplier of innovative training simulators to the Oil & Gas, Crane and Transport Industries. This Company has delivered over 450 training simulators in 40 countries. Their client base includes International and National Oil Companies, Drilling Contractors, Oilfield Service Companies, **Commercial Training** Schools, Universities, **Equipment Manufacturers** and Container Terminals.

Requirements & Issues

- Quality and reliability for a demanding application.
- Engineered solution for optimal serviceability and for a differentiated platform.
- Customised platform to be application ready out the box.
- Best balance of latest technology, with long term availability and commercial best value.
- One stop solution provider for multiple requirements.



The Solution

- Commercial off the Shelf (COTS) equipment engineered to customer's requirements (COTS+)
- 2U based solution with managed matrix of variants
- Thermal and power consumption analysis with optimisation for best CPU/GPU performance
- Engineered airflow and thermal management for maximum reliability and MTBF
- Fully loaded and configured OS + Drivers to customer's application ready requirements





The Outcome

- Customer's engineer's setup time reduced from ½ day to ½ hour per system
- Expedited and simplified integration into simulator through clear labelling and documentation
- Full traceability from system Serial No to BOM and PO details expediting warranty/parts management
- Improved and expedited field installation and serviceability significantly reducing time and costs
- Common components platform for multiple applications and configurations



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